

SCAA

TCAA



2008

Seminar & Vendor Fair

March 14, 2008

**DoubleTree Hotel
18740 Pacific Highway South
Seattle, WA 98188**

CE credits will be offered pending approval

Defects, Rejects, & Other Subjects

Got Questions?
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Seminar Co-Chair
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Seminar Co-Chair
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Turn the page for...
- Agenda
- Registration

Timeline

- 7:30 am Registration & Continental Breakfast
- 8:30 am Welcome from the Presidents
- 8:45 am Session I - Property/Casualty
- 10:00 am Session II - Property/Casualty
- 12:00 pm Lunch
- 1:00 pm Session III - Combined Session
- 2:15 pm Session IV - Combined Session
- 3:30pm Closing Ceremonies

See inside for your chance to WIN an IPOD!

7:30 am to 4:00 pm Vendor Trade Fair

Defects, Rejects, & Other Subjects

Full Schedule

- 7:30 – 8:30 am **Registration/Continental Breakfast/Vendor Fair**
- 8:30 – 8:45 am **Welcome from the Presidents**
— SCAA President, **Gail Tuomi**, Grange Insurance
— TCAA President, **Denise Ellison**, WA State Transit Ins. Pool
- 8:45 – 9:45 am **SESSION I**
- Property Session: **Construction Defect Cases**
Presented by Mark Lawless
of Construction Systems & Management
- Casualty Session: **Forensic Investigations & Case Studies**
Presented by Dale Mann
of MDE, Inc.
- 9:45 – 10:00 am **Break/Vendor Fair**
- 10:00 – 11:30 am **SESSION II**
- Property Session: **Legal Issues on Construction Defect Cases**
Presented by Paul Smith, Attorney
with Forsberg & Umlauf PS
- Casualty Session: **New Laws Effecting Drivers, Road Hazards, Accidents**
Presented by Major Accident Investigation Team
from the Washington State Patrol
- 11:30 – 12:00 pm **Break/Vendor Fair**
- 12:00 – 1:00 pm **Lunch**
- 1:00 – 2:00 pm **SESSION III**
- Combined Session: **Claims Best Practices Relative to the New Unfair Claims Practices Act: Tips for Keeping Your File in Compliance**
Presented by Mark Cole, Attorney
with Cole Lether Wathen & Leid PC
- 2:00 – 2:15 pm **Break/Vendor Fair**
- 2:15 – 3:30 pm **SESSION IV**
- Combined Session: **"A Breakthrough in Listening: Transforming Your Everyday Conversations for Extraordinary Results"**
Presented by Simone Bachaud
- 3:30 – 4:00 pm **Vendor Gift Giveaway**
Passport drawing for IPOD
Closing Ceremonies by SCAA & TCAA Presidents

— Vendor Fair is open from 7:30am until 4:00pm —
Get your Passport signed early for your chance to win an IPOD!

Session Topics and Presenters

Session I — Construction Defect Cases

Mark Lawless, principal and owner of Construction Systems Management Inc. (CSMI) and Lawless Construction Corporation (LCC). CSMI has managed various types of claims since 1984. These include claims of efficiency loss and schedule delay, personal injury, construction defect, percentage of completion, performance and payment bond default, defective design, scope of work, estimate error, and other common disputes among various parties to a construction project. Mr. Lawless has been responsible for fact finding and review of entitlement issues, as well as quantification and allocation of damages. Mr. Lawless has 38 years of experience in the construction industry and has testified about standard industry practices on more than 700 occasions. Mr. Lawless has served as mediator and arbitrator in addition to his consulting and construction business.

Session I — Forensic Investigations & Caser Studies

Dale Mann is a principal with MDE, Inc in Seattle, WA and a forensic chemist with over 30 years of experience in analytical chemistry, general forensic investigations and forensic chemistry. He has performed thousands of investigations involving criminalistics, chemistry, subrogation, industrial troubleshooting and has worked on a large variety of general liability claim issues. He is a certified forensic scientist as well as a certified fire scene investigator. He is the principle researcher and author in several topic areas involving forensic chemistry and forensic investigations. His areas of interest include fire and bombing investigations, building envelope investigations involving polymeric materials, drugs/hazardous materials, chemical failure analysis, paint and polymers, manufacturing/tampering/incompatibility issues and general chemistry-related investigations. He joined MDE in 1998 following 18 years with the Washington State Patrol Crime Laboratory and four years with Battelle NW as a research chemist.

Session II — Legal Issues on Construction Defect Cases

Paul Smith is a Senior Associate at Forsberg & Umlauf, P.S., a civil litigation defense firm providing advice and litigation services in tort and insurance defense, construction defect defense, insurance coverage, professional liability, product liability and maritime matters. Prior to his career as an attorney, Mr. Smith worked for many years as a property and casualty claims adjuster and maritime claims adjuster. He began his insurance career at Farmers Insurance handling automobile liability claims as a field adjuster and later worked for Great American Insurance Company and Royal Insurance. Mr. Smith is a member of the Washington Defense Trial Lawyers Association, a member and past-president of the Puget Sound Maritime Claims Association, and a member of the Marine Insurance Association of Seattle. He has presented lectures and taught classes on topics of interest to the insurance community and has presented at the WDTL annual Insurance Law Seminar.

Session II — New Laws Effecting Drivers, Road Hazards, Accidents

Washington State Patrol Major Accident Investigation Team

Session III — Claims Best Practices Relative to the New Unfair Claims Practices Act: Tips for Keeping Your File in Compliance

Mark Cole is a graduate of the University of Washington and of the University of Puget Sound Law School. He has represented clients in the Washington State Supreme Court, Washington State Court of Appeals, and in the 9th Circuit Court of Appeals. He has represented clients in the trial courts of Washington, Oregon, Idaho and Alaska, as well as in the federal trial courts. Mr. Cole has represented large national and international insurers, as well as regional insurers, adjustment firms, agents and insurance organizations. He regularly represents insurers in coverage disputes in first party and third party claims, including work on coverage opinions, trials and appellate cases. He regularly represents insurers with regard to extra contractual litigation. He is experienced in handling construction defect cases. He has represented insurers on matters arising out of Washington State's largest natural disasters, including the eruption of Mt. St. Helens and Washington's major earthquakes, representing insurers in the investigation and litigation of specific claims, and providing advice on catastrophe management issues. He is experienced in assisting insurers with the investigation and litigation of claims involving misrepresentation, fraud and arson. Mr. Cole serves on the Board of Directors for several insurance related corporations. He has been a law school lecturer and a speaker on insurance issues at seminars for attorneys and insurance industry professionals. He is a member of the Washington State Bar Association and Washington Defense Trial Lawyers.

Session IV — "A Breakthrough in Listening: Transforming Your Everyday Conversations for Extraordinary Results"

Simone Bachaud has been a Leader at Landmark Education since 2002 and has led programs for over 1300 people, helping them to learn strategies for increasing their vitality of life, and access to self-knowledge. She is also a partner in Knowledge Integration Solutions, LLC (KI Solutions), specializing in operational accounting and finance support. By combining her accounting experience with the utilization of technology, she helps business owners implement sound planning and effective strategies.

Trade Fair Vendors & Seminar Sponsors

Here is a sampling of businesses that will be on hand to answer questions about their products and services:

Abeton

BC Investigative
Engineers

Belfor

DMA Insurance
Housing Assistants

FRSTeam

MCN

MDE Engineers

MES Solutions

Machaon Medical
Evaluations

Matson Driscoll
D'Amico

McBride
Construction

Nordic Services

OMAC

Paul Davis
Restoration

RestorX of WA

SIR Construction

ServPro of
W.Bellevue/Kent

TSCAN Corp.

Unified
Investigations

Your chance to WIN!

Take your Passport to each vendor for their signature then drop it in the basket for your chance to win an IPOD! Passports must be complete. You must be present at the drawing to win.